



### Banyan Capital Management - Composite Equity Rates of Return

<u>Year</u>	<u>Banyan</u>	<u>Banyan (1)</u>	<u>S&amp;P 500</u>	<u>Composite</u>	<u>Total</u>	<u>Number of</u>
	<u>Gross of Fees</u>	<u>Net of Fees</u>		<u>Assets (2)</u>	<u>Assets</u>	<u>Accounts (3)</u>
1991	28.4%	27.2%	30.5%	4,807,000	6,147,000	35
1992	13.4%	12.1%	7.6%	5,521,000	7,734,000	33
1993	14.2%	12.9%	10.1%	6,300,000	8,409,000	30
1994	7.0%	5.8%	1.3%	6,704,000	10,557,000	33
1995	37.3%	36.0%	37.6%	11,390,000	16,273,000	34
1996	24.6%	23.6%	23.0%	13,167,000	20,481,000	32
1997	39.5%	38.5%	33.4%	19,972,000	29,455,000	35
1998	18.2%	17.2%	28.6%	25,628,000	34,945,000	42
1999	-5.2%	-6.2%	21.0%	20,066,000	26,532,000	35
2000	29.5%	28.5%	-9.1%	22,638,000	29,448,000	33
2001	-7.8%	-8.8%	-11.9%	23,278,000	31,491,000	42
2002	-14.0%	-15.0%	-22.1%	20,137,000	28,655,000	40
2003	29.2%	28.2%	28.7%	25,448,000	36,696,000	46
2004	17.8%	16.8%	10.9%	30,990,000	44,189,000	47
2005	-2.2%	-3.2%	4.9%	32,279,000	46,455,000	52
2006	26.3%	25.3%	15.8%	40,869,000	56,109,000	50
2007	2.6%	1.6%	5.5%	45,220,000	61,326,000	55
2008	-36.8%	-37.8%	-37.0%	28,447,000	40,633,000	56
2009	22.7%	21.7%	26.4%	31,044,000	47,503,000	54
2010	16.3%	15.3%	15.1%	34,259,000	54,073,000	48
2011	-1.8%	-2.8%	2.1%	34,624,000	54,335,000	54
2012	15.6%	14.6%	16.0%	42,677,000	63,128,000	63
2013	33.7%	32.7%	32.4%	48,582,000	69,020,000	75
2014	13.1%	12.1%	13.7%	57,275,000	77,184,000	84
2015	0.0%	-1.0%	1.4%	61,442,000	77,214,000	92
2016 (4)	10.8%	9.8%	12.0%	74,975,000	86,880,000	93
2017	17.5%	16.5%	21.8%	94,667,000	108,172,000	96
2018	-1.7%	-2.7%	-4.4%	93,631,000	103,433,000	101
2019	34.5%	33.5%	31.5%	121,429,000	133,812,000	108
2020	13.2%	12.2%	18.4%	142,341,000	150,920,000	117
2021	25.2%	24.2%	28.7%	181,242,000	192,877,000	125
2022	-14.5%	-15.5%	-18.1%	154,076,000	162,575,000	129
2023	19.4%	18.4%	26.3%	180,483,000	189,690,000	133
2024 through March	9.1%	8.9%	10.6%	195,763,000	206,296,000	139

#### EQUITY PERFORMANCE SUMMARY - TOTAL RETURN Annualized / Compounded Returns

		<u>Last 12 Months</u>	<u>Last 3 Years</u>	<u>Last 5 Years</u>	<u>Last 10 Years</u>	<u>Last 20 Years</u>	<u>Since Inception</u>
<b>Banyan</b>	Gross of Fees	27.1%	7.9%	14.2%	11.6%	9.1%	11.7%
	Net of Fees	26.1%	6.9%	13.2%	10.6%	8.1%	10.7%
<b>S&amp;P 500</b>		29.9%	11.5%	15.1%	13.0%	10.2%	10.9%

The following practices are used to calculate total returns: a) accrual accounting is used for recognizing portfolio income through 6/30/99, thereafter a cash basis is used; b) cash and cash equivalents are included as part of equity assets; c) composite returns are size and time weighted using trade-date accounting, with portfolios being valued monthly; d) leverage is not commonly used as a strategy in managing client portfolios; e) investment results include the reinvestment of dividends and other earnings; f) for a complete discussion of the investment strategy used to obtain these results, please contact Banyan Capital Management; and g) "S&P 500" is the return for Standard & Poors 500 index with dividends reinvested. The companies represented in this index are most of the largest companies in the US. Banyan invests mostly in larger companies. During the entire period depicted, portfolios contained equity securities managed for total return.

(1) For years 1996 through the present, "Net of Fees" calculations were made using our current fee schedule. For years 1991-95, "Net of Fees" calculations reflect a higher fee schedule no longer used. Our investment advisory fees are described in Part 2A of our form ADV, a copy of which is available at your request.

(2) Composite equity assets used in these performance figures include 100% of equities held in client accounts where Banyan has full discretion and complete records are available. Non-fee-paying portfolios are included in this composite.

(3) Several clients have multiple accounts. Eighty client relationships are represented in this equity composite at 03/31/2024. At that date there were one hundred two client relationships in total.

(4) Performance was attributable to Gary Watkins from 1991 through 08/2016. From 08/2016 through 12/2018 the portfolio was co-managed by Drew Estes and Gary Watkins. Drew Estes has managed the portfolio solely from 01/2019 to present.

These results reflect past performance and should not be considered an indication of future results.